# HUMBOLDT WEDAG India Pvt. Ltd



21st July, 2007

We, at Humboldt Wedag India Pvt. Ltd., are pleased to recognize the association with M/s. OSWAL ENGINEERS as a strategic sourcing partner, in our continuous journey on the path of progress.

- NE

A.K. Dembla

Executive Director

Ahoonmade Tidge

**Dharmender Tuteja**Chief Financial Officer

Yharma

V.P. Sharma Vice President

#### **FLSmidth Private Limited**

Flsmidth House, 34, Egatoor,

(Rajiv Gandhi Salai-Chennai) Tamil Nadu - 603 103

Tel: +91 44 4748 1000 / 2741 1000 Fax +91 44 2747 0301/ 302

Email: jara-in@flsmidth.com Website: www.flsmidth.com



Ref: SPR/2013/332 Date: 28/03/2014

To M/s. OSWAL ENGINEERS GA-72, RICCO Industrial Estate Bijay Nagar Ajmer Rajasthan-305624

Kind Attn.: Mr.Surender Jain

Sir,

Sub: Supplier Performance Rating

Please find enclosed our Evaluation Report on your performance for the period January 2013 to December 2013.

#### Performance Rating

Performance Index	Weightage factor	Percentage achieved 47 48	
Quality	50 %		
Delivery&Documentation	50 %		
Total	100%	95%	
Grade:	Excellent		

#### Remarks:

[ \sqrt ] We compliment your achievement & we wish that you will continue with the performance. We are proud to have you as one of our best performing Supplier.

[] We are very much happy with your performance; still little efforts of yours shall definitely leads to the best compliments of handling FLS products and services.

[] We are happy to note your performance, but extra effort shall elevate as an ideal source for FLS.

[] While we appreciate your problem since you have done well in some areas where our evaluation is not very favorable, we request you to show improvement on those areas and moving forward as a proficient Supplier.

[] We regret that we are unable to comprehend the reasons why the result of performance rating is not to the expectation. We request you to analyze and submit the action plan for our proposed improvement areas considering the least time period and to demonstrate as a potential Supplier to FLS.

Improvement areas identified:

Please refer the annexure-1 attached.

Thanking you,

For FLSmidth Private limited [Supplier Development Group]

N.K.PRIYANI

Vice President Procurement

P.ASHOK KUMAR

**HEAD Supplier Development** 

Date: 28/03/2014

#### Annexure - 1

Supplier Name: M/s. OSWAL ENGINEERS

Improvement areas identified	Recommended Actions	
Adhere to the Delivery as per the PO	We have noted that due to delay in submission of drawing and subsequent corrections after FLS comments has resulted in Supply delay. In order to speed up the delivery the GA drawing to be submitted and final approval to be obtained as per PO terms  Also note that Prior approval to be obtained from FLS for any changes in raw material construction/specification/make of bought out items	

Corrective Action Plan submission date requested : 15/04/2014

For FLSmidth Private limited [Supplier Development Group]

N.K.PRIYANI

**Vice President Procurement** 

P.ASHOK KUMAR

**HEAD Supplier Development** 

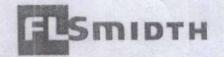
FLSmidth Private Limited

Registered Office: 'FLSmidth House' • 34 Egatoor

Kelambakkam • (Rajiv Gandhi Salai - Chennai) • Tamil Nadu 603 103 • India

Tel +91 44 4748 1000 / 2741 1000 Fax +91 44 2747 0301 / 302

Email indiainfo@fismidth.com Website www.flsmidth.com



Income Tax Permanent Account Number : AAACF4997N

20.12.13

### TO WHOMSOEVER IT MAY CONCERN

M/s Oswal Engineers had supplied the following equipments (vide our purchase orders 31871, 32157 & 35010) for the Pyro modification project at Mangalam Cements-Morak, Rajasthan.

- 1. Kiln inlet seal Design, manufactured and supplied.
- 2. Kiln outlet seal Design, manufactured and supplied.
- 3. Raw mill feed rotary sluice Manufactured and supplied as per FLS design.
- 4. Coal mill feed rotary sluice Manufactured and supplied as per FLS design.
- 5. Motorized Screw Samplers and manual sampler Design, manufactured and supplied.
- 6. Rotary air lock Design, manufactured and supplied.

This is to inform that M/s Oswal have manufactured & supplied the above mentioned Items to the required quality standards.

Equipments supplied by M/s Oswal Engineers are performing satisfactorily at the guaranteed levels.

Yours truly,

For FLSmidth Pvt Limited.

V. Raja Gopalan

Sr. Manager (CSD-Operations)

VC/PUR/VE/07-08 Date: 27.09.2007

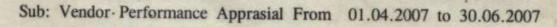
Vendor Code: 300245 OSWAL ENGINEERS GA-72-73,RIICO INDL.AREA

BIJAINAGAR - 305624

INDIA

Phone: 01462-231356 Fax: 01462-30414

Email: oswaleng@rediffmail.com



Dear Sir(s),

In connection to our efforts to keep our regular vendors informed about their performance and to highlight such area where improvement is needed, we are intimating you about your performance a vendor for above said period.

Period	Category .	Overall Rating	Area for Improvement / Suggestions
01.04.2007 to 30.06.2007	A	99.00	Good performance. Keep it up

Please find enclosed out detailed work sheet for the above said period.

Thanking You,

Yours faithfully For VIKRAM CEMENT

Qx

(S.P.AGARWAL) SR. MANAGER (MATERIALS)







## Standard Alloys India (P) Ltd.

F-26 (B) & 27, Parbatpura Ind. Area, AJMER - 305 002 (Raj.)

: +91-145 - 2695110, 2695120 (O) Fax: +91-145-2695493

E-mail: sales@standardalloysindia.com + standard.alloys2009@gmail.com

### TO WHOM SO EVER IT MAY CONCERN

This is to certify that 13 Nos. Rotary Air Locks including 250 TPH Capacity Kiln Feed Rotary Air Lock size 800 X 900 purchased by us from you during the year 2004-05 & supplied to RAS projects of Shree Cement Limited, Beawar has given satisfactory performance and the order is repeated by them in year 2009-10 for their next project, which has also performed entirely to their satisfacation.

We appreciate your good workman ship & timely deliveries for these items as a dependable manufacture.

For STANDARD ALLOYS INDIA (P) LIMITED,

(DIRECTOR)

## **Ambuja**

DATE 01.10.2011

This to certify that the auto raw coal sampler supplied by M/s OSWAL ENGINEERS, BIJANAGAR, DISTT: - AJMER (Rajasthan) has successfully commissioned at our Rabriyawas unit on 2009 and working well. The reliability of the equipment is good. Their service support and response is excellent till date.

VINAY RAWAT DY.G.M. (Q.C.)



## Kesoram Cement Prop. Kesoram Industries Limited



Factory: Post: Basantnagar - 505 187, Karimnagar Dist. A.P.

Phone: (STD) 08728-228121 Fax: 08728-228160, E-mail: kaa\_kesoram3@sancharnet.in

27-02-2012

## TO WHOMSOEVER IT MAY CONCERN

This to certify that the Rotary air locks supplied by M/s. OSWAL ENGINEERS, Bijainagar, District Ajmer (Rajasthan) have successfully commissioned at our unit in November 2010 and working well. The reliability of the equipment is good. Their service end response is excellent till date.

Yours faithfully For Kesoram Cement For Kesoram Ind. Ltd.

MAHESH AGARWAL Jt. PRESIDENT (TECH)

Regd. Office: 9/1, R.N. Mukherjee Road, Kolkata - 700 001

Hyderabad Office: 10-3-316/A, 1st Floor, S.D. Eye Hospital Road, Masab Tank, Hyderabad- 500 028. A.P. Phones: 23348896/23347843/23347613, Fax: 040-23344109/23347821, E-mail: kesoram@eth.net

\_GK/PUR/VE/11-12 Date: 07.04.2012

Vendor Code :300245 OSWAL ENGINEERS GA-72-73,RIICO INDL.AREA DIST AJMER BIJAINAGAR - 305624 INDIA

Phone:01462-231356/57
Fax :01462-231094/2294
Email:oswaleng@rediffmail.com



Sub: Vendor Performance Apprasial From 01.04.2011 to 31.03.2012

Dear Sir(s),

In connection to our efforts to keep our regular vendors informed about their performance and to highlight such area where improvement is needed, we are intimating you about your performance as vendor for above said period.

Period	Category	Overall Rating	Area for Improvement / Suggestions
01.04.2011 to 31.03.2012	A	93.58	Very Good performance. Keep it up.

Please find enclosed out detailed work sheet for the above said period.

Thanking You,

Yours faithfully

For (UNIT: KOTPUTLI CEMENT WORKS)

(RS CHAUDHARY) GM(MATERIALS)

(Unit : Kotputli Cement Works)



February 23rd, 2012

## TO WHOMSOEVER IT MAY CONCERN

This is to certify the Rotary air locks supplied by M/s OSWAL ENGINEERS, Bijainagar, Dist. Ajmer (Rajasthan) have been successfully commissioned at our Cement Plant in November, 2010 and are working well. The reliability of the equipment is good. Their service and response is excellent till date.

We wish them all success in their endeavour.

For JK Lakshmi Cement Ltd.,

(B.B. Wadhawan)

Vice President (Engineering)





GK/PUR/VE/11-12 Date: 05.01.2012

Vendor Code :300245 OSWAL ENGINEERS GA-72-73,RIICO INDL.AREA DIST AJMER BIJAINAGAR - 305624 INDIA

Phone :01462-231356/57 Fax :01462-231094/2294

Email :oswaleng@rediffmail.com



Sub: Vendor Performance Apprasial From 01.04.2011 to 31.12.2011

Dear Sir(s),

In connection to our efforts to keep our regular vendors informed about their performance and to highlight such area where improvement is needed, we are intimating you about your performance as vendor for above said period.

Period	Category	Overall Rating	Area for Improvement / Suggestions
01.04.2011 to 31.12.2011	В	87.55	Needs to further concentrate on quality/ delivery / service schedule.

Please find enclosed out detailed work sheet for the above said period.

Thanking You,

Yours faithfully

For (UNIT: KOTPUTLI CEMENT WORKS)

(RS CHAUDHARY) GM(MATERIALS)

(Unit : Kotputli Cement Works)



ia Cellielli (Dilarai) Liu

DALMIACMNT

04329 -235111

Phone

04329 - 235123 (5 Lines)

Extn. No.:

E-mail :

Regd. Office

Dalmiapuram- 621 651.

Dist. Tiruchirapalii

Tamil Nadu, India.



IS/ISO 9001:2000



DCBL/QC/LAB/OSWAL /001

## TO WHOM SO EVER CONCERNED

This to certify that the Auto coal sampler supplied by M/s OSWAL ENGINEER'S, BIJAI NAGAR (Rajasthan) has successfully commissioned at our Dalmiapuram unit on June'09 and working well. The reliability of the equipment is good. Their service support and response is excellent till date.



## डालिमया सिमेंट (भारत) लिमिटेड़ Dalmia Cement (Bharat) Ltd

Grams

DALMIACMNT

Fax

04329 -235111

Phone

04329 - 235123 (5 Lines)

Extr. No.:

E-mail

Regd, Office

Dalmlapuram- 621 651.

Dist. Tiruchirapalii

Tamil Nado, India.

IS/ISO 14001:2004





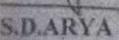


IS/ISO 9001:2000

DCBL/QC/LAB/OSWAL /001

## TO WHOM SO EVER CONCERNED

This to certify that the Auto coal sampler supplied by M/s OSWAL ENGINEER'S, BIJAI NAGAR (Rajasthan) has successfully commissioned at our Dalmiapuram unit on June'09 and working well. The reliability of the equipment is good. Their service support and response is excellent till date.



General Manager (QC)

Dalmia Cement (B) Ltd.